In a recent blog by The Undercover Recruiter, “What do people think recruiters do?” opinions on the profession are noted to differ quite widely. Recruiters can believe that they are the “Cupid of the jobs world”\*, others believe that recruiters spend their lives trolling through social media sites and clients sometimes believes that recruiters are magicians who can find just about anyone for half the going salary.

To value the recruitment profession, an understanding of their skills will not only improve expectations, but may help you to pinpoint a good recruiter and reap the rewards.  Remember, using a good recruiter makes your job easier and who doesn’t want that?